THE ECONOMY OF ICELAND



1998 SPRING

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REPUBLIC OF ICELAND

People

Population......272,064 (December 1, 1997)

Capital......Reykjavík, 106,617 (December 1, 1997)

Languagelcelandic; belongs to the Nordic group of Germanic languages

ReligionEvangelical Lutheran (95%)

Life expectancy......Females: 81 years, Males: 76 years

Governmental System

GovernmentConstitutional republic

SuffrageUniversal, over 18 years of age

LegislatureAlþingi (Althing); 63 members

Election term......Four years

Economy

Monetary unitKróna (plural: krónur); currency code: ISK

Gross domestic product......527 billion krónur (US\$ 7.3 billion) in 1997

International trade......Exports 36% and imports 36% of GDP in 1997

Per capita GDP......1,938 thousand krónur (US\$ 26.921) in 1997

Land

Geographic size......103,000 km² (39,768 mi²)

Highest point.....2,119 m (6,952 ft)

Exclusive economic zone200 nautical miles (758,000 km² \ 292,680 mi²)

Climate Cool temperate oceanic; highly changeable, influenced by the

warm Gulf Stream and Arctic currents

| Republic of Ice | and Credit | Ratings |
|-----------------|------------|---------|
|-----------------|------------|---------|

| | Foreign Currency | | Domestic Currency | |
|--|------------------|-------------|-------------------|------------|
| | long-term | short-term | long-term | short-term |
| Moody's Investors Service Standard & Poor's | Aa3 A+ | P-1 A-1+ | Aaa AA+ | P-1 - |

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I. THE REPUBLIC OF ICELAND

Geography and Population

Iceland is one of the Nordic countries, located in the North Atlantic between Norway, Scotland and Greenland. Iceland is the second largest island in Europe and the third largest in the Atlantic Ocean with a land area of some 103,000 square kilometres (39,768 square miles) and an exclusive 200 nautical mile economic zone of 758,000 square kilometres (292,680 square miles) in the surrounding waters. Because of the Gulf Stream, Iceland enjoys a warmer climate than its northerly location would indicate.

Being of volcanic origin, Iceland consists of coastal lowlands and a mountainous interior with several glaciers, the highest of which is 2,119 meters (6,952 feet) high. Estimates indicate that 20 percent of the land is suitable for agriculture and the raising of livestock. Most of the arable land is situated along the coast and most of the population lives in the coastal regions. The coasts are rocky and of irregular outline, with numerous fjords and inlets, except for the south where there are sandy beaches with no natural harbours.

The population of Iceland is just over one quarter of a million (272 thousand at the end of 1997), which makes it one of the least densely populated countries in Europe with around 2.6 inhabitants per square kilometre (6.8 inhabitants per square mile). Between 1950 and 1965, the average annual rate of population growth was approximately 2 percent, and then it declined gradually to about 0.9 percent in the period 1975 to 1980, but has risen again in recent years to about 1.1 percent. Approximately 39 percent of the population lives in the capital city of Reykjavík and about 60 percent in Reykjavík and its surrounding towns. Approximately 86 percent of the population lives in communities with a population in excess of 1,000 inhabitants. The largest towns are Kópavogur (19,802 inhabitants) and Hafnarfjördur (18,203), both neighbouring municipalities of Reykjavík, and Akureyri (15,048) in the north.

Iceland was first settled late in the 9th century. The majority of the settlers were undoubtedly of Norse origin, but it is generally assumed that a certain element of the early settlers were of Celtic origin. In 930, a general legislative and judicial assembly, the Althing, was established, and a uniform code of laws for the entire country was adopted. In 1262, Iceland entered a treaty which established a union with the Norwegian monarchy. When Norway came under the rule of Denmark in 1380, Iceland became a Danish dominion. Iceland was granted limited home rule in 1874, which was extended in 1904. With the Act of Union in 1918, Iceland became an autonomous state in monarchical union with Denmark. In 1944 Iceland terminated its union with Denmark and became an independent republic.

The native language is Icelandic, which belongs to the Nordic group of the Germanic languages. The standard of education is high, and public education is compulsory between the age of six to sixteen. Command of English and the Scandinavian languages is widespread.

Constitution, Government and Political Parties

Iceland has a parliamentary system of government. Legislative power is vested in the Althing, a legislature consisting of 63 members, elected from eight constituencies on the basis of proportional representation for a term of four years. A parliamentary bill becomes a law if it is passed by the Althing and then signed by the President. The Prime Minister and the other Ministers exercise the executive power and constitute the Government which must be supported by a majority of the members of the Althing in order to remain in power. The President is the head of state and is elected for a term of four years by a direct vote of the electorate. The President of Iceland is Mr. Ólafur Ragnar Grímsson, elected in 1996.

The constitution of Iceland was adopted on June 17, 1944, when the Republic was established. Iceland has a long tradition of political stability. Since gaining autonomy from Denmark in 1918, Governments have normally been formed by a coalition of two or more political parties. After the last general election in April 1995, a centre-right coalition Government of the Independence Party and the Progressive Party was formed with Mr. Davíd Oddsson, chairman of the Independence Party, as Prime Minister.

The last two general elections have resulted in the distribution of seats among the political parties represented in the Althing as shown in table 1.

| Table 1 Election Results in 1991 and 1995 | | | | | | |
|---|---------------------|-----------------|---------------------|-----------------|--|--|
| 1991 1995 | | | | | | |
| | Percentage of votes | Number of seats | Percentage of votes | Number of seats | | |
| Independence Party | 38.6 | 26 | 37.1 | 25 | | |
| Progressive Party | 18.9 | 13 | 23.3 | 15 | | |
| Social Democratic Party | 15.5 | 10 | 11.4 | 7 | | |
| People's Alliance | 14.4 | 9 | 14.3 | 9 | | |
| Women's Alliance | 8.3 | 5 | 4.9 | 3 | | |
| People's Movement | - | - | 7.2 | 4 | | |
| Other | 4.3 | 0 | 1.8 | 0 | | |
| Total | 100.0 | 63 | 100.0 | 63 | | |
| Source: Statistics Iceland | | | | | | |

Membership in International Organizations and Foreign Policy

Iceland became a member of the United Nations in 1946 and is an active participant in most of its affiliated agencies. Iceland was a founding member of the International Monetary Fund (IMF) and the International Bank for Reconstruction and Development (World Bank), both established in 1945. Iceland is a founding member of the European Bank for Reconstruction and Development which was established in 1990.

Iceland is one of the original members of the Organization of European Economic Cooperation which later became the Organization for Economic Cooperation and Development (OECD). It joined the Council of Europe in 1950 and has participated in the Organization for Security and Cooperation in Europe (OSCE) since it was initiated in Europe in 1975. Iceland became a contracting party to the General Agreement on Tariffs and Trade

(GATT) in 1964, and joined the European Free Trade Association (EFTA) in 1970. Iceland entered into a free-trade agreement with the European Community (EC) in 1972. In May 1992, the member countries of EFTA and the EC signed an agreement to establish a 19-nation free-trade zone, the European Economic Area (EEA), which came to effect in January 1, 1994. Iceland ratified the agreement establishing the World Trade Organization (WTO) on December 28, 1994, and thus became a founding member of the WTO.

Iceland has close ties with the other Nordic countries and is a member of the Nordic Council and the Nordic Investment Bank (NIB). The Nordic nations have established a wide-ranging cooperation in a variety of fields, including economic affairs and international representation.

| Table 2 Iceland's Membership in International Organizations | | | |
|--|--|--|--|
| International Monetary Fund (IMF) International Bank for Reconstruction and Development (World Bank) United Nations (UN) North Atlantic Treaty Organization (NATO) Organization for Economic Cooperation and Development (OECD) Council of Europe Nordic Council International Finance Corporation (IFC) International Development Association (IDA) General Agreement on Tariffs and Trade (GATT) European Free Trade Association (EFTA) Conference on Security and Cooperation in Europe (CSCE) Western European Union (WEU) European Economic Area (EEA) World Trade Organization (WTO) | | | |

Iceland is a founding member of the North Atlantic Treaty Organization (NATO) which was established in 1949. Since 1951, when Iceland concluded a defence treaty with the United States, a NATO military base staffed by United States military personnel has been operated at Keflavík in the south-west of Iceland. In 1992, Iceland became an associate member of the Western European Union (WEU).

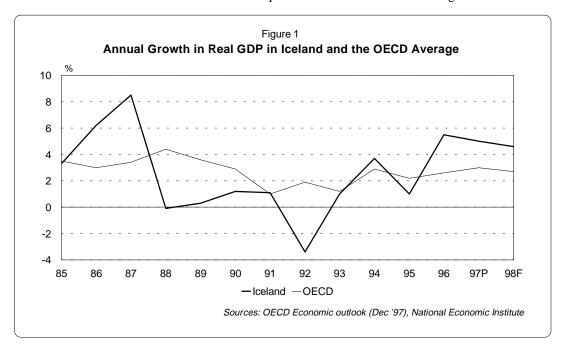
II. RECENT DEVELOPMENTS AND ECONOMIC PROSPECTS

The economic environment in Iceland has been particularly favourable in recent years, characterised by a brisk economic growth and low inflation. In 1997, GDP growth continued to be strong and growth prospects for 1998 are favourable. Increased national expenditure and strong export growth contributed in particular to these developments. Large-scale foreign investment projects and increased real disposable income has led to a strong growth in business investments and private consumption. The 1998 Budget Proposal was presented with a surplus for the second consecutive year. Improvement in public finances and relatively moderate general wage agreements for the next two and a half years should conform well to continued economic stability and healthy economic growth.

Economic Growth and Expenditure

In 1997 economic growth was 5.0 percent, which is the second highest annual real GDP growth in ten years. The NEI forecasts a 4.6 percent growth in GDP in 1998.

Since 1994, the Icelandic economy has experienced a strong upswing. As can been seen in Figure 1, a period of brisk growth in 1983 to 1987 was followed by a stagnation in output and demand through 1988 to 1992. This was mostly due to restrictions on fish catches and a deterioration in the terms of trade. In the period 1993 to 1995 economic growth in Iceland



| Table 3 Output and Expenditure | | | | | |
|-------------------------------------|-----------------------------|------|--------------------|-------------------|-------|
| | Billions of krónur 1998F | 1995 | Changes in 1996 | n volume 1997P | 1998F |
| Private consumption | 347.0 | 4.2 | 6.4 | 6.0 | 5.5 |
| Public consumption | 116.2 | 1.3 | 1.0 | 1.5 | 3.0 |
| Gross fixed investment | 113.1 | -2.8 | 26.5 | 9.9 | 11.6 |
| Stock changes | 0.0 | 0.6 | -0.7 | 0.0 | 0.0 |
| Total national expenditure | 576.2 | 3.1 | 7.5 | 5.8 | 6.1 |
| Exports of goods and services | 198.4 | -2.1 | 9.6 | 5.6 | 3.1 |
| Imports of goods and services | 202.6 | 3.8 | 16.6 | 8.0 | 7.2 |
| Gross domestic product | 572.0 | 1.0 | 5.5 | 5.0 | 4.6 |
| Gross national product | 559.8 | 1.4 | 6.2 | 5.0 | 4.5 |
| Gross national income | | 1.9 | 4.5 | 5.9 | 4.7 |
| Current account balance (in pe | ercent of GDP) | 0.8 | -1.8 | -1.5 | -2.9 |
| Source: National Economic Institute | | | | | |

was more or less comparable with the OECD average, but in 1996 and 1997 the growth rate in Iceland turned out to be considerably higher. The NEI forecasts economic growth to average about 3.3 percent per year during 1998 to 2002, or slightly higher than the average forecast for the OECD countries during this period.

National expenditure has risen quite rapidly in recent years after a period of stagnation in investments and consumption in 1992 to 1994. In 1996, the increase in national expenditure was 7.5 percent, mainly due to 26.5 percent rise in investments. National expenditure increased further by 5.8 percent in 1997. This increase is partly due to the expansion of the aluminium smelter in Straumsvík and the construction of a new aluminium smeleter at Grundartangi, but also because of an increase in other business investments. Private consumption increased by 6.0 percent, but public consumption by only 1.5 percent. In 1998, national expenditures are expected to rise by 6.1 percent, due to a 11.6 percent increase in investments and 5.0 percent increase in private consumption.

Foreign Trade and the Balance of Payments

Export growth has been high in the last couple of years and is expected to remain strong into the next century. Exports of goods and non-factor services grew by 5.6 percent between 1996 and 1997. At constant prices, fish catches increased by 6.4 percent in 1997 and aluminium production increased by 17.7 percent. Other manufacturing exports than in the power intensive sector decreased slightly in 1997 for the second year in a row, following robust growth in 1994 and 1995. Export revenue from non-factor services increased by 15.7 percent in real terms in 1997. In 1998, exports of goods and services are expected to grow by 7.4 percent, due to brisk growth in aluminium production and other manufacturing exports. During 1998 to 2002, the NEI projects exports of goods and non-factor services to increase by 4½ percent annually on average.

Fisheries are of great importance in the Icelandic economy, with marine products constituting 49 percent of total exports in 1997. Conservation measures led to substantial cuts

in cod quotas in early 1990s, cod being the single most important species in Icelandic waters. The fishing industry offset the cuts by increasing catches in other marine species and by fishing beyond Iceland's exclusive 200 mile fishing zone. More efficiency has been achieved in allocation of catches on products, fish landed by foreign vessels has increased, and a larger share of the catch has been processed domestically. In the last couple of years, the fishing industry has started to reap the benefits of the conservation measures and the cod stock has gradually been recovering. In 1997 the total fish catch increased by 6.4 percent at fixed prices, with a slight increase in the cod catch. The NEI expects total cod catch to increase by 17.2 percent in 1998 at fixed prices, but catches in other groundfish species to slightly decline. Therefore, NEI projects a 0.7 percent decline in marine production for exports in 1998. The NEI forecasts marine exports to increase on average by $2\frac{1}{2}$ percent per year in real terms during 1998-2002.

With increased foreign investment in the power intensive industry, its relative importance in the economy is steadily growing. In 1997, the aluminium and the ferro-silicon industry constituted approximately 10 percent of total exports, but in 1998 the ratio will be approximately 12.5 percent, according to the NEI forecast. Aluminium output has increased steadily in recent years as a result of investments in the ISAL aluminium smelter in Straumsvík and an enlargement of the smelter that was started in 1996. The output increase was 25 thousand tons in 1997, rising to 60 thousand tons per year when the expansion is complete. In addition, a new 60 thousand tons aluminium smelter is currently under construction at Grundartangi, which is estimated to start production in mid-year 1998. In 1997, export production of aluminium increased by 15.8 percent and it is estimated to increase by 48.9 percent in 1998. Production in the ferrosilicon industry has been growing steadily in recent years, but no output increase is expected in the ferrosilicon smelter at Grundartangi in 1998, as it is already being run at full capacity. However, enlargement of more than 50 percent of the ferrosilicon smelter has already been decided by 1999-2000.

Manufacturing exports, excluding the products of the power intensive industries, have been growing rapidly in recent years. Export production of manufactured goods increased by 24 percent in 1994 and by 15 percent in 1995. The improvement was spread across sectors and was not traced to any particular industry. Among strong growing industries were exports of fisheries equipment, pharmaceuticals, software and biochemistry. The NEI forecasts exports of manufactured goods to grow by 9½ percent per year in 1998 following a growth of 4.6 percent in 1997.

Revenues from the export of non-factor services account for roughly 31 percent of Iceland's total export earnings. Service income has risen considerably in recent years, mainly due to a substantial increase in tourism. In 1997, the number of foreign tourists visiting Iceland rose by 1 percent. However, tourism revenue, excluding travelling tickets, rose between 1996 and 1997 by 5 percent, and revenues from ticket sales increased by 11 percent. Altogether, the NEI forecasts export revenues from non-factor services to increase by 9.5 percent in 1998 compared to 4.6 percent in 1997.

The price of export products rose by 2.5 percent in 1997 while the price of imports declined by 0.9 in krónur terms, causing an improvement in the terms of trade of 2.1 percent. The price of marine products rose by 2 percent in kronur terms between 1996 and 1997. These prices are expected to prevail through 1998 according to NEI forcasts. The price of aluminium and ferrosilicon exports is expected to be lower on average in 1998 than in 1997. The terms of merchandise trade improved by 2.3 percent in 1997 and increased national income by the equivalent of 0.7 percent of GDP. The NEI forecasts the terms of trade to be virtually unchanged between 1997 and 1998.

The upturn in the economy is reflected in increased imports, due to increased purchasing power and higher profitability of businesses. Following a total contraction of 23 percent from 1991 to 1993, merchandise imports rose again in 1994 and 1995, largely due to increased imports of invest-

ment goods. General merchandise imports rose by 16.6 percent in 1996 and by 8 percent in 1997, largely due to imports in connection to projects in the power intensive industry.

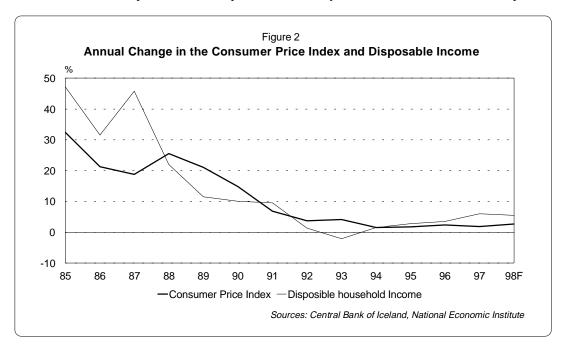
In 1997, the current account recorded a deficit for the second time in a row, to the tune of 8 billion krónur or approximately 1.5 percent of GDP. The NEI forecasts the current account to continue to be in deficit this year, mainly due to investments in the power intensive industry and increased national expenditure. In 1998, the current account deficit is expected increase to 2.9 percent of GDP.

Since 1993 the country's net foreign debt has declined from 54 percent of GDP down to 45 percent in 1997. The NEI projects that despite of the current account deficit and growing foreign debt in real terms, the debt to GDP ratio will not increase in 1997 and 1998 mainly due to an appreciation of the real exchange rate of the króna.

Prices, Wages and Unemployment

In few years, Iceland transformed from being a high inflation economy to become one of the OECD countries with the lowest inflation. The stability in prices has been facilitated by a combination of a stable exchange rate policy and moderate wage settlements in a fairly centralized labour market. Wage agreements were concluded in 1997 for the private sector and most of the public sector for three years, to the year 2000. The agreements resulted in estimated wage increases in the range of 5-6 percent in 1997 and 4-5 percent in 1998. According to the Central Bank, the inflation was at a historically low level in 1997, but is projected to increase slightly in 1998.

One of the main challenges now in regard to economic policy is to keep the inflation in check in an environment of strong economic growth. The year to year inflation in 1993 and 1994 was 1.5 percent, which is the lowest inflation rate in Iceland since the 1950s. In the two years that followed, the inflation measured by the change in the consumer price index increased slightly, to 1.7 percent and 2.3 percent in 1995 and 1996 respectively. The year-on-year inflation in 1997 was 1.8 percent and 2.2 percent over the year. The Central Bank expects inflation to reach a peak in the first half of 1998. The year-on-year inflation in 1998 is forecast to be 2.6 percent and 2.3 percent over the year. Thereafter inflation is expected



to decline again, and the Central Bank forecasts a year-on-year inflation of 2-2½ percent in 1999.

Since late 1995, when the unemployment rate reached its peak at 5 percent of the labour force, unemployment has been on a declining trend. This is mainly due to increased economic activity. Demand for employees in specific groups with particular educational background and skills has been high, such as computer experts and business administration graduates. The unemployment rate declined between 1996 and 1997, from 4.3 percent down to 3.7 percent of the labour force. The NEI forecasts the unemployment rate to decline further in 1998, to 3.6 percent of the labour force.

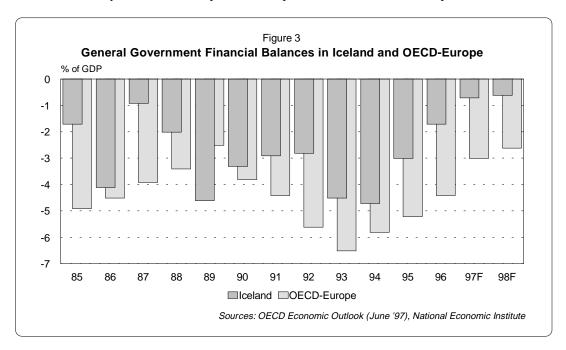
Public Finances

The 1997 Fiscal Budget marked an important step in public finances, as it proposed a surplus in Treasury finances for the first time since 1984. According to the 1998 Budget Proposal presented to the Althing in early October, the Treasury finances will improve even further next year.

Although the fiscal deficits and public debt in Iceland have been well below the OECD average, the persistent deficit and rising indebtedness have for years been among the main economic concerns. As more favourable economic conditions have generated increasing government revenues, a primary goal of policy makers has been to cut down government expenditures in order to eliminate the fiscal deficit. Iceland has fully met the Maastricht criteria for fiscal accounts since 1995.

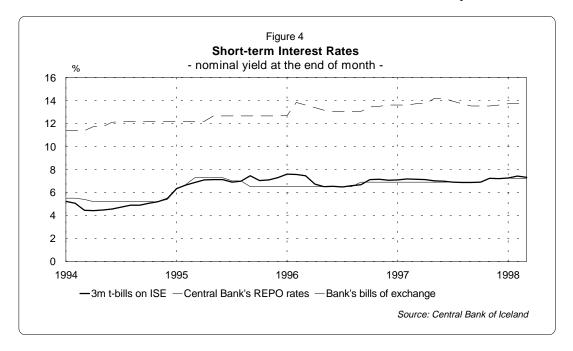
The Treasury surplus in 1997 amounted to 2.7 billion krónur on cash basis, or approximately 0.5 percent of GDP. However, a special redemption of callable government savings bonds in early 1997 lead to extraordinary interest payments, amounting to 4 billion krónur, which in turn will be registered in the cash flow of the government accounts. When this is taken into the account, the budget figures show a slight deficit of 0.2 percent of GDP.

The Treasury finances are expected to improve further in 1998, compared to 1997. On

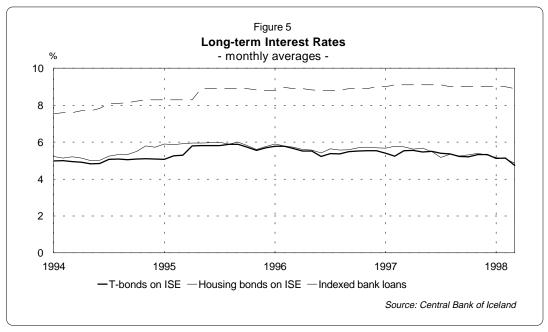


cash basis the revenue balance is expected to amount to 3.1 billion krónur, according to the 1998 Budget Proposal, or 0.5 percent of GDP. However, the proposal is now for the first time presented on accruals basis, in order to show in a concise manner the total activity of the central government and as an aid in assessing their long term effects. The revenue balance on accruals basis is also positive, by 0.5 billion krónur. For the first time in years, the net borrowing requirement for the Treasury will be negative in 1998, by 5 billion krónur, or 0.9 percent of GDP. Thus, Treasury debt continues to fall, from 49 percent of GDP at yearend 1996, down to $44\frac{1}{2}$ percent in 1998.

The general government, which includes central government, local government and social security, ran a revenue deficit of 3.5 billion krónur in 1997 on an accruals basis. This is equivalent to 0.7 percent of GDP, compared with 1.7 percent deficit in 1996 and 3.0 percent deficit in 1995. The improvement results from a 3 percent increase in revenues in real terms while real expenditures have only increased by 0.5 percent. Local government finances have improved considerably over the last two years. The combined local government deficit is projected to be 1.3 billion krónur in 1997, or 2.8 percent of revenue. In 1998, general government finances are expected to continue to improve and the revenue deficit will amount to 0.3 billion krónur on accruals basis, or 0.1 percent of GDP.



General government gross debt amounted to 281 billion krónur by the end of 1997, or 53.3 percent of GDP. This is a decline of more than 3 percentage points from 1996. About half of total public sector debt is foreign debt. It should be noted that most of domestic treasury bonds are zero-coupon and, hence accrued interest charges are included in these debt figures. General government debt is estimated to be 285 billion krónur by the end of 1998, or 49.8 percent of GDP. General government net borrowing requirement is estimated 1.7 percent of GDP in 1998, compared to 3.3 percent in 1997.



Monetary Policy

The Central Bank's main monetary policy objective is price stability. A stable exchange rate has played an important role in reducing inflation in recent years and has thus been an intermediate target of monetary policy. From 1990 to 1995, all restrictions on short-term capital movements were gradually abolished and all external capital movements were fully liberalised. The regime on external capital movements in Iceland is now in full accord with the EEA agreement and the regime in the European Union.

In recent months the Central Bank has conducted a tight monetary policy in view of the current economic and monetary conditions. This has led to a considerable spread between domestic money market rates and trade-weighted foreign money market rates. Increased private foreign borrowing resulted in a net capital inflow in 1997, and an appreciation of the króna. Long-term interest rates in the secondary market fell slightly during the first three-quarters of 1997, partly due to lower inflation expectations following the three years general wage agreements. Lending rates of commercial banks fell also during 1997.

The growth rate of monetary aggregates has been relatively moderate. At the end of 1997, the twelve months increase in M3 was 9.4 percent. The deposit money banks' lending and issue of marketable securities rose by 17.9 percent during the same period.

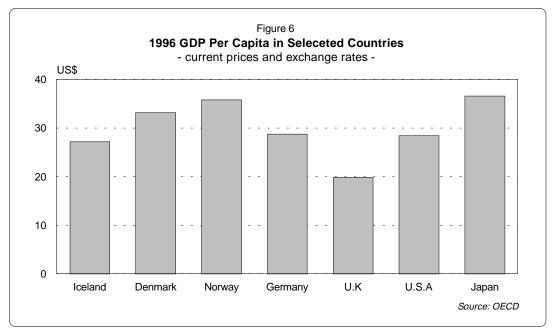
| Table 4 Basic Economic Indicators | | | | | |
|--|------|------|------------|-------|--|
| | | | 4007D | 40005 | |
| | 1995 | 1996 | 1997P | 1998F | |
| Percentage change as compared to previous year: | 4.0 | | 5 0 | 0.5 | |
| Real GDP | 1.0 | 5.5 | 5.0 | 3.5 | |
| Total fish catch (value at fixed prices) | -0.6 | 8.4 | -2.0 | -0.2 | |
| Exports (goods and services, volume) | -2.1 | 9.6 | 5.6 | 4.6 | |
| Imports (goods and services, volume) | 3.8 | 16.6 | 8.0 | 5.9 | |
| Terms of trade (goods and services) | 1.5 | -1.5 | 0.7 | | |
| As percentage of GDP: | | | | | |
| Current account balance | 0.8 | -1.8 | -1.5 | -3.4 | |
| Treasury revenue balance | -2.0 | -1.6 | 0.1 | 0.6 | |
| Net external debt | 50.2 | 46.9 | 45.6 | | |
| Percentage change as compared to previous year: | | | | | |
| Consumer price index | 1.7 | 2.3 | 1.8 | 2.7 | |
| Real disposable income per capita | 2.8 | 3.5 | 6.0 | 5.2 | |
| Effective price of foreign currency | -0.1 | -0.1 | -1.6 | -0.7 | |
| Real exchange rate (relative price) | 0.1 | 0.3 | 0.7 | 1.4 | |
| Unemployment rate (annual averages) | 5.0 | 4.3 | 3.9 | 3.6 | |
| M1 growth (within year) | 11.3 | 8.4 | 19.2 | | |
| M3 growth (within year) | 3.7 | 6.8 | 9.4 | | |
| Yield on Treasury bill on the ISE 1) | 7.1 | 6.8 | 7.2 | | |
| Yield on Government bonds on the ISE ²⁾ | 5.9 | 5.8 | 5.3 | | |

Sources: National Economic Institute, Central Bank of Iceland

Yield on 3 month Treasury bills on Iceland Stock Exchange at end of year.
 Yield on 5 year indexed government bonds on Iceland Stock Exchange at end of year.

III. THE ECONOMY

The Icelandic economy is primarily based on the use of renewable natural resources, the most important of which are the coastal fishing banks, hydro-electric and geothermal power and the grasslands which support the livestock industry. Although the economy has traditionally been based on fisheries and agriculture, it has, in the last decades, diversified into manufacturing, processing and service industries, while at the same time diversifying its marine sector. While the size of the economy is small in absolute terms, with a GDP (gross domestic product) of approximately \$7.3 billion in 1997, the per capita GDP of approximately \$26,800 is very high by international standards. In 1997, exports of goods and services, excluding interest receipts, amounted to the equivalent of 36 percent of Iceland's GDP.

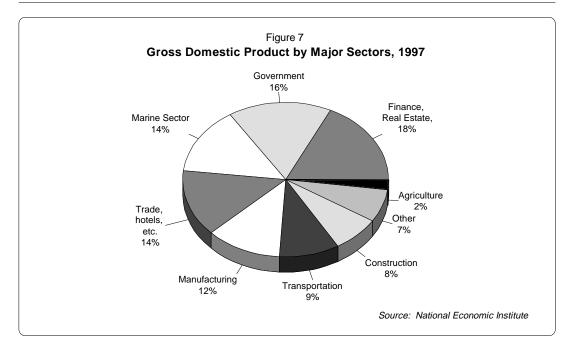


The estimated contribution of the various economic sectors to the total GDP in 1997 was 14.2 percent by the marine sector, 12.0 percent by manufacturing (other than fish processing), 2.0 percent by agriculture, 7.7 percent by construction, 17.9 percent by finance, insurance, real estate and business services, 13.9 percent by trade, restaurants and hotels, 9.3 percent by transportation, and 16.1 percent by government.

Fishing and Fish Processing

The marine sector, including both fishing and fish processing, is of fundamental importance to the Icelandic economy. In 1993, it contributed 15.4 percent to the GDP, employed

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on average approximately 13,740 individuals, as calculated in man-years, representing 11.3 percent of the labour force, and generated 57.6 percent of the total foreign exchange earnings of the economy. However, the relative importance of the marine sector has declined somewhat in recent years. In the early 1960s, the exports of fish and fish products constituted some 90 percent of merchandise exports, but this share has declined to approximately 71 percent in 1997.

The principal part of the Icelandic marine sector is the stock of groundfish, consisting of species like cod, haddock, saithe, and redfish. The catch of groundfish reached a maximum of 732 thousand tons in 1981, and after a decline to 585 thousand tons in 1985 it grew again after the mid 1980s, but has declined to 477 thousand tons in 1997. The decline during the early 1980s and 1990s resulted mainly from conservation measures aimed at managing these renewable resources with a view to reap a higher yield in the future. Apart from groundfish, the most important fish for Iceland's marine sector is capelin, a small fish of the salmon family. The capelin catch in 1997 was 1.320 thousand tons. Catches of shrimp, lobster and shellfish have been of substantial value in recent years as well as catches of herring, which had previously suffered a temporary setback. Whaling was a small but important industry in Iceland, accounting for about 1 percent of total merchandise exports in 1985. Commercial whaling, however, was halted in 1985.

Iceland has developed a comprehensive fisheries management policy in order to manage the fish stocks. Catches of all the major species of fish are regulated by quotas. The total allowable catch is determined on the basis of biological estimates of the status of the fish stocks and forecasts for their development in the near future. This quantity is then allocated among individual fishing vessels and the quotas can be traded between companies at a market price.

The marine sector, and especially the processing industry, increasingly relies on computers, electronics and modern management techniques, as well as research and development in biotechnology. The production systems are flexible and the three most important processing methods, freezing, salting and drying, are to a large extent interchangeable. Thus, it

is relatively easy to divert the raw material to the most profitable processing method, depending on the current market situation. The same is true of the technologically advanced fishing fleet, which includes vessels that can perform high-quality processing at sea. The diversification extends not only to the species and methods of processing, but also to marketing. Icelandic fish products have been actively marketed in the United States, Europe and Japan and, through these efforts, Icelandic products have acquired established brand names. The diversification has therefore limited the risks associated with the Icelandic economy's dependence on export of marine products. The number of companies in this sector has declined in recent years due to several mergers that have taken place.

In recent years, some investment has been made in fish farms which breed fish, mostly salmon and rainbow trout, in cages, either in the sea or on shore, and operate ocean ranching. Iceland offers favourable conditions for this activity, having abundant supplies of hot water and ample quantities of clean spring water. So far, exports have been limited.

Manufacturing

In order to reduce dependence on the marine sector and to further broaden the productive base of the economy, the Government has followed a policy of encouraging the development of the manufacturing sector and of seeking the cooperation of foreign enterprises in the development of power intensive industries. In 1993 manufacturing (other than fish processing) contributed 11.0 percent of GDP, and, on an average, approximately 13,850 individuals, as calculated in man years, were employed in this sector, representing 11.1 percent of the labour force. A number of Icelandic manufacturing firms produce for export markets, and the government-backed Export Council assists such firms in the promotion of exports. In 1997, manufactured products accounted for approximately 22 percent of total merchandise exports, with aluminium accounting for 11,6 percent of the total amount.

The largest manufacturing facility in Iceland is an aluminium smelter located at Straumsvík near Reykjavík. The 100,000 ton smelter is owned and operated by the Icelandic Aluminium Company Ltd (ISAL), which in turn is owned by Alusuisse Lonza AG. A 60,000 ton expansion of the Straumsvík smelter was completed in September 1997. In addition, Nordic Aluminium, a company owned by Columbia Ventures, a U.S. company, is currently building a new 60,000 tons aluminium smelter at Grundartangi which is estimated to be completed by June 1998.

The Icelandic Government, Elkem A/S of Norway, and the Sumitomo Corporation of Japan jointly own a 72,500 ton ferro-silicon plant, Icelandic Alloys Ltd. (Járnblendifélagid), at Grundartangi in Hvalfjördur on the west coast of Iceland. In 1997, the Government made an agreement with Elkem to sell part of its share in the ferro-silicon plant to the Norwegian company, which subsequently became a majority owner. In addition it was decided to increase the production capacity of the smelter by more than 50 percent. The expantion is expected to be completed by year end 1999.

Geothermal steam has been used very successfully in a diatomite plant in northern Iceland. The plant is owned and operated by Kísilidjan Ltd., a joint-ownership company of the Icelandic government and Celite Inc. of the United States.

Four medium-sized manufacturing enterprises, a fertilizer plant, a cement plant, a rock wool plant, and a seaweed meal plant use locally available raw materials and produce mostly for the domestic market. Other manufacturing enterprises are generally small in scale and are largely based on imported raw materials and components. The products of these industries include fishing gear, packaging for exports, building components, machinery, equipment repair and maintenance, soap and related chemical products, plastics, ceramics, food products, beer, liquor, soft drinks, paint and furniture.

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In recent years, there has been a brisk growth of various high-technology industries, particularly in connection with the production of heavy equipment and electronic appliances for fishing and fish processing. Other industries that require high skill labour have been growing rapidly, such as the software industry and pharmaceuticals.

Agriculture

Approximately one-fifth of the total land area of Iceland is suitable for agriculture and the raising of livestock. About 6 percent of this area is under cultivation, with the remainder devoted to raising livestock or left undeveloped. Iceland is self-sufficient in meat, dairy products and eggs. The principal crops are hay and potatoes. Some fruits, vegetables and flowers are cultivated in greenhouses heated with geothermal water and steam. Furthermore, a fur industry has also developed over the past decade. Agriculture contributed an estimated 2.0 percent to GDP in 1997.

The agricultural sector has undergone some structural changes in recent years as market demand for traditional products, such as dairy products, lamb and mutton, has declined substantially. Price supports and export subsidies have been abolished and replaced with direct income payments to farmers in the agricultural sector. In the agricultural fiscal year from October 1997 to October 1998, these direct payments are estimated to amount to 42 percent of the farmers' costs in raising lamb and to 40 percent of the costs in milk production.

Energy

The energy resources in Iceland, i.e. the hydro and geothermal reserves, are significant in relation to the size and population of the country. Harnessable electric power from rivers and geothermal sources is estimated at 45,000 GWh per annum, taking economic and ecological considerations into account. As a comparison, in 1996, the use of electric energy in Iceland was approximately 5,113 GWh per annum, which means that less than 10 percent of the economically and ecologically harnessable potential, as estimated by the National Energy Authority, has been harnessed.

Virtually the entire Icelandic population has access to electricity. All towns and villages and virtually all farms are connected to public power utilities. In 1996, total consumption of electricity amounted to 18,958 kWh per capita, ranking Iceland very high in per capita electricity consumption.

All the largest hydroelectric power plants as well as the interregional power lines are owned and operated by the National Power Company (Landsvirkjun) which is the prime supplier of electricity in Iceland. The company is jointly owned by the State, the City of Reykjavík and the Township of Akureyri.

Hot water from geothermal sources and natural steam are extensively used for residential heating and cultivation in greenhouses. Approximately 85 percent of all households are heated with geothermal energy. In industry, geothermal heat is mainly used for the drying of seaweed and for the production of diatomite and salt.

Almost all of the electricity consumed is produced from indigenous energy resources, hydro and geothermal energy. Oil is only used to meet peak demand and as a reserve resource. Imported oil is used mainly in transportation as well as for the fishing and commercial fleets. To a limited degree, oil is used for domestic heating and, to a larger degree, for the industrial production of fish meal and fish oil. In volume terms, oil imports were at a maximum in 1973 and reached a low in 1983, and have since grown with the rise in economic activity. Oil imports (fuels and lubricants) accounted for 7.4 percent of the total value of merchandise imports in 1997, as compared to 19.3 percent in 1979.

The possibility of selling electricity to Europe through an ocean cable has come under

discussion. Several foreign companies have shown interest in working on such a project with Icelandic entities. In spite of the fact that construction of this magnitude would require relatively large amounts of capital, this is nonetheless seen as potentially being an economically feasible alternative to nuclear energy, oil and coal. The project's attractiveness also stems from the fact that this is an environmentally sound way of producing energy. However, the project is currently at an early stage of a feasibility study.

Transport and Communications

The domestic transportation network consists of roads, air transportation and coastal shipping. Car ownership is widespread and recent figures show that only the United States has significantly more passenger cars per capita than Iceland.

Several airlines operate in Iceland. Icelandair (Flugleidir) is a private company with international routes and direct flights to a number of European and United States cities as well as transatlantic flights between several cities in the United States and Europe. Air Atlanta mainly operates as charter airline on international routes outside Iceland and Íslandsflug focuses primarily on the domestic routes. Some foreign airlines operate also routes to Iceland.

The domestic market is dominated by two airlines i.e. Flugfélag Íslands which is owned by Icelandair and Íslandsflug, another private company. Both airlines run routes between several towns and villages around the country.

Iceland has numerous harbours, all of which are free of ice throughout the year. The three main shipping companies, Eimskip, Samskip and Nesskip, operate regular shipping routes to the major ports of Europe and the United States. Prior to 1992, a coastal shipping route was operated by the Icelandic State Coastal Shipping Company (Ríkisskip) which was privatized and sold to Samskip in early 1992.

On the first of January 1998 the Post and Telecom Iceland was divided into two separate entities i.e. Iceland Post and Telecom Iceland. The telephone and telegraph system, operated by Telecom Iceland, is both extensive and modern, with satellite earth stations, optical fibre cables, and an extensive cellular mobile phone system. Iceland Post and Telecom Iceland are limited liability companies owned by the Icelandic state. Plans have been set to privatise those entities in the near future.

The Public Broadcasting System (RÚV) operates two radio channels and one television channel, reaching virtually the whole country. Íslenska útvarpsfélagið is a private company which operates two television channels and two radio channels. In addition, there are several private radio stations and a few local television stations.

Tourism

The tourism sector has been the fastest growing industry in recent years. Foreign visitors in 1997 numbered 202 thousand, compared to 143 thousand in 1992, 131 thousand in 1989 and 97 thousand in 1985. The foreign exchange revenues generated by tourism in 1995 amounted to approximately 12 percent of the total foreign exchange revenues of the economy.

The Government encourages further expansion in the tourism sector through the State Tourist Board (Ferdamálarád Íslands) and a special loan fund.

The Labour Force and Labour Relations

In 1995 the Icelandic labour force was estimated at approximately 149,000 people. The overall participation rate has increased considerably in the last decade, primarily due to increased participation of women. In Iceland, approximately 83 percent of the population between the age of 16 and 74 belong to the labour force. Women accounted for 47 percent

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of the labour force in 1992. The participation rate for both the elderly and the young is relatively high compared with neighbouring countries.

Most Icelandic employees are members of trade unions. The vast majority of the larger trade unions of private sector employees are affiliated with the Federation of Labour. Most of the trade unions of public sector employees are affiliated either with the Federation of Public Employees or the Federation of University Graduates.

Structural Reforms

Various structural reforms have been implemented in recent years in order to increase efficiency in the economy.

Recent governments have emphasized the privatisation of the economy. Several state enterprises have been sold to the private sector. The privatized enterprises include a venture capital institution (Thróunarfélag Íslands), an insurance company (Íslensk endurtrygging), a fish processing company (Thormódur rammi), a fish meal company (S.R. mjöl), a coastal shipping line (Ríkisskip) and a machinery and heavy equipment plant (Landsmidjan). The state-owned and operated vehicle inspectorate (Bifreidaeftirlit ríkisins) was incorporated and privatized. In 1997, the government and the City of Reykjavík privatized a joint computer data centre (Skýrr). In 1997, the government made an agreement to sell a part in the ferro-silicon plant at Grundartangi to one of its co-owners, Elkem A/S of Norway. In addition, the state-owned Post and Telecom Iceland (Póstur og sími) was incorporated in the beginning of 1997 and divided into two entities in the beginning of 1998, a postal company and a telecom company.

In the beginning of 1998 the two state owned commercial banks were incorporated. These changes are a first step towards the eventual privatisation of these institutions and represent a significant step in the evolution of the Icelandic financial market. Initially the state will be the sole owner of the incorporated banks, but the Minister of Commerce can authorize the banks to issue new equity with private ownership being up to 35 percent of the total equity in the banks. Further sales will, however, require Parliamentary approval. In addition, four investment credit funds, the Fisheries Investment Fund, the Industrial Loan Fund, the Industrial Development Fund and the Export Credit Fund were merged into a new incorporated investment bank at the beginning of 1998. A quarter of the capital of the merging investment funds was used to spin off a venture capital fund. The legislation envisages an immediate sale of up to 49 per cent of the government's shares in the new investment bank.

Many important structural changes have been implemented in the financial sector in the last decade. Among these are interest rate liberalization, elimination of automatic access to central bank facilities by commercial banks, liberalization of foreign exchange regulations and establishment of foreign exchange market, establishment of a stock exchange and leasing operations, the development of secondary markets for public and private bonds, and liberalisation of invisible transactions, long-term capital movements and cross-border financial services.

The Environment

Compared to other industrial countries, Iceland is relatively unpolluted and faces no immediate environmental problems. Electricity and geothermal heating, Iceland's main energy sources, are generated through the use of renewable resources causing little or no pollution, and the use of other energy sources, oil products, coal and natural gas, is not extensive. The acid disposition over Iceland is very small, due to Iceland's geographic location and the limited emissions of pollutants in Iceland. Though pollution of surface and ground water is minimal, some localized pollution of surface and ground water exists, and the pollution threats are increasing. However, the marine environment around Iceland is unpolluted.

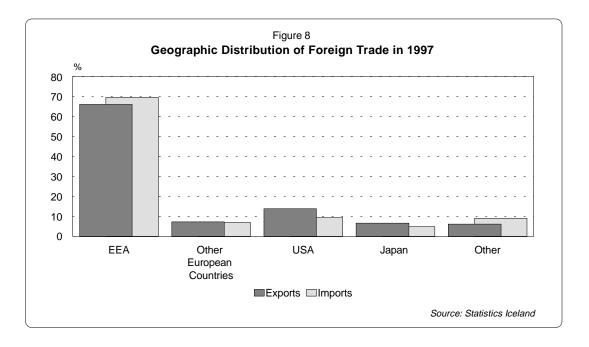
IV. FOREIGN TRADE AND BALANCE OF PAYMENTS

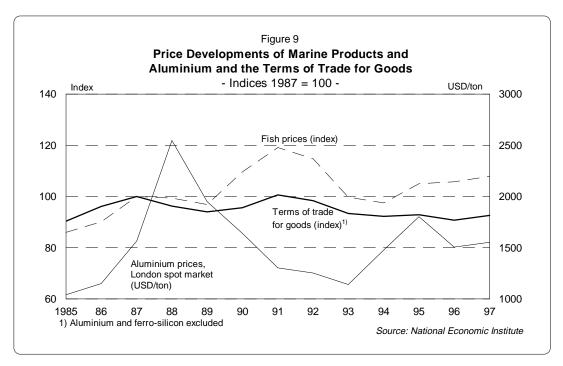
Foreign Trade

Foreign trade plays an important role in the Icelandic economy. Imports and exports of goods and non-factor services averaged 32.5 and 34.2 percent of GDP, respectively, during the period 1990 to 1997. Between 1993 and 1994, total exports grew by 10 percent generating approximately 36 percent of GDP in 1994. Following this exceptionally fast export growth, exports of goods and services declined by 2.2 percent between 1994 and 1995, but grew by 1.7 percent between 1995 and 1996, according to provisionally figures and by 5.7 percent between 1996 and 1997 generating 36.1 percent of GDP in 1997.

Since 1970, Iceland has been a member of the European Free-Trade Association, EFTA. Iceland reached a free-trade agreement with the European Union in 1972, under which tariffs on most industrial products were removed. Under the agreement on the European Economic Area (EEA) between EFTA and EU, effective January 1, 1994, Iceland and other EFTA countries generally participate in the free cross border movement of capital, labour, goods, and services within the EU. Certain provisions are subject to implementing legislation in Iceland and elsewhere.

The main part of Iceland's exports goes to the EU countries, the United States and Japan. Approximately two thirds of merchandise exports go to the countries within the European Economic Area (Table 8). Currently, Iceland's largest export markets are the United





Kingdom, Germany, the United States, and Japan, representing 18.9 percent, 13.0 percent, 13.9 percent, and 6.6 percent respectively, in 1997.

Marine products constitute roughly 71 percent of Iceland's merchandise exports and about 49 percent of total exports of goods and services. Manufactured goods make up roughly 22 percent of merchandise exports, of which aluminium is the single most important product with 11.6 percent (Table 6).

In 1997, 69.6 percent of imported goods were from the EEA countries and 9.4 percent of imports were from the United States. The shares of other countries in imports are smaller, of which Japan is of most importance with 4.9 percent of total merchandise imports. Consequently, Iceland has a substantial trade surplus against Japan and the United States, but a slight trade deficit against the EEA countries as a whole.

The merchandise terms of trade improved by 2.1 percent between 1996 and 1997, mainly due to an increase in export prices. The effects of changes in terms of trade were equivalent to 0.8 percent of GDP. The NEI forecast a slight improvement in the terms of trade between 1997 and 1998, or about 0.1 percent.

Balance of Payments

The current account of the balance of payments turned into deficit in 1996 and remained in deficit in 1997 after being in surplus for three consecutive years with a concomitant reduction in external indebtedness. Although the current account was in deficit, the net debt to GDP ratio declined in 1996 and 1997. The current account was in deficit in the period 1987 to 1992, largely due to a deficit on the services account. It balanced with a slight surplus in 1993, and a strong export growth in 1994 left the current account in a surplus of 1.9 percent of GDP. In 1995 the current account remained in surplus, by 0.8 percent of GDP. Greater increase in national expenditure than in national income led to a current account deficit in 1996 and 1997, by the tune of 1.8 and 1.5 respectively as percent of GDP. The deficit is

| Exports | by Commodity (Millions of króni | Groups (f.o.b.) | \ | |
|-----------------------------------|---|--------------------|----------|------------------|
| | Milliana of India | |) | |
| | - Willions of Kroni | ur - ¹⁾ | | |
| | 1994 | 1995 | 1996 | 1997 |
| Marine products | 84,837 | 83,873 | 92,582 | 93,648 |
| White fish | 56,866 | 53,341 | 54,505 | 55,522 |
| Frozen | 35,599 | 32,663 | 30,944 | 31,055 |
| On ice | 7,788 | 6,823 | 6,851 | 7,460 |
| Salted | 12,138 | 12,835 | 14,914 | 14,850 |
| Stockfish | 779 | 669 | 694 | 1,003 |
| Meal | 330 | 92 | 785 | 840 |
| Oil | 273 | 259 | 318 | 314 |
| Herring and capelin | 10,447 | 10,488 | 18,228 | 17,751 |
| Frozen | 3,509 | 3,364 | 5,586 | 4,123 |
| Salted | 833 | 778 | 1,054 | 760 |
| Meal | 4,425 | 4,697 | 8,034 | 8,578 |
| Oil | 1,680 | 1,649 | 3,553 | 4,290 |
| Lobster, shrimp, scallop | 14,138 | 16,579 | 17,258 | 16,899 |
| Other | 3,386 | 3,465 | 2,591 | 3,475 |
| Agricultural products | 2,133 | 2,055 | 2,550 | 2,105 |
| Meat | 251 | 169 | 469 | 229 |
| Dairy products | 0 | 1 | 12 | 0 |
| Salmon & trout (fish-farming) | 728 | 810 | 712 | 661 |
| Other | 1,154 | 1,076 | 1,356 | 1,216 |
| Manufacturing products | 21,040 | 25,000 | 25,039 | 28,757 |
| Aluminium | 10,833 | 12,303 | 12,104 | 15,197 |
| Ferro-silicon | 2,689 | 3,212 | 3,813 | 3,709 |
| Diatomite | 541 | 637 | 596 | 572 |
| Tanned skins and hides | 837 | 977 | 1,193 | 1,200 |
| Woollen products | 408 | 355 | 357 | 382 |
| Canned products | 1,850 | 1,886 | 1,567 | 1,919 |
| Other | 3,882 | 5,631 | 5,408 | 5,778 |
| Miscellaneous | 4,645 | 5,679 | 5,520 | 6,704 |
| Fotal merchandise exports | 112,654 | 116,607 | 125,690 | 131,213 |
|) Based on current exchange rates | | | | atistics Iceland |

largely due to increased imports of investment goods, including imports associated with the expansion of the aluminium smelter. The current account balance is projected to continue in deficit in 1998, mainly due to investments in the power intensive sector but also because of growth of national expenditure in excess of national income. The National Economic Institute forecasts a current account deficit of 2.9 percent of GDP in 1998.

| Table 6 Breakdown of Imports by Economic Category (c.i.f.) | | | | | |
|--|------------------|--------------------|---------|---------|--|
| - M | illions of króni | ur - ¹⁾ | | | |
| | 1994 | 1995 | 1996 | 1997 | |
| Food and beverages | 10,342 | 11,665 | 12,692 | 12,849 | |
| Primary, mainly for industry | 1,1810 | 2,720 | 2,670 | 2,478 | |
| Primary, mainly for household consumption | 1,619 | 1,629 | 1,805 | 1,925 | |
| Processed, mainly for industry Processed, mainly for | 1,128 | 1,080 | 1,212 | 1,051 | |
| household consumption | 5,784 | 6,236 | 7,007 | 7,395 | |
| Industrial supplies not elsewhere specified | 28,161 | 32,557 | 36,593 | 37,593 | |
| Primary | 1,515 | 1,688 | 1,973 | 2,079 | |
| Processed | 26,646 | 30,870 | 34,975 | 35,514 | |
| Fuels and lubricants | 8,366 | 8,032 | 10,454 | 10,712 | |
| Primary | 389 | 374 | 392 | 353 | |
| Petrol, including aircraft fuel | 1,761 | 1,571 | 2.085 | 2.035 | |
| Other | 6,216 | 6,086 | 7,978 | 8,324 | |
| Capital goods, parts and accessories Capital goods | 20,358 | 23,440 | 29,906 | 34,778 | |
| (except transport equipment) | 12,602 | 15,046 | 20,183 | 22,317 | |
| Parts and accessories | 7,756 | 8,394 | 9,723 | 12,461 | |
| Transport equipment | 12,491 | 13,882 | 19,380 | 19,435 | |
| Passenger motor cars | 3,639 | 4,978 | 7,095 | 9,060 | |
| Industrial | 1,597 | 1,533 | 2,105 | 2,733 | |
| Non-industrial | 213 | 260 | 323 | 309 | |
| Parts and accessories | 2,799 | 3,193 | 3,400 | 4,072 | |
| Ships | 4,068 | 3,042 | 6,350 | 3,102 | |
| Aircraft | 176 | 876 | 107 | 160 | |
| Consumer goods not elsewhere specified | 22,413 | 23,783 | 26,227 | 27,623 | |
| Durable | 4,643 | 4,955 | 5,917 | 6,300 | |
| Semi-durable | 8,968 | 9,542 | 10,234 | 10,745 | |
| Non-durable | 8,802 | 9,286 | 10,077 | 10,578 | |
| Goods not elsewhere specified | 410 | 255 | 386 | 237 | |
| Total imports of goods c.i.f. | 102,541 | 113,614 | 135,994 | 143,227 | |
| 1) Based on current exchange rates Source: Statistics Iceland | | | | | |

Table 7

Geographic Distribution of Foreign Trade

- Percentages of total values -Imports Exports 1995 1996 1997 1995 1996 1997 **EFTA** 11.4 15.0 13.8 5.5 5.7 8.6 Norway 3.3 3.7 10.2 13.5 11.5 5.6 Switzerland 1.2 1.5 2.2 2.2 2.0 3.0 ΕU 59.8 56.4 58.1 62.7 62.1 60.6 Austria 1) 0.6 0.6 0.6 0.1 0.1 0.1 Belgium 1.1 2.0 1.9 2.0 1.8 1.2 United Kingdom 9.6 10.2 10.1 19.3 19.0 18.9 Denmark 9.4 8.4 8.6 7.8 7.2 5.7 Finland 1) 1.8 1.6 1.6 0.5 1.0 1.1 6.3 France 4.2 3.3 3.3 6.8 6.7 Greece 0.1 0.1 0.1 8.0 0.7 0.6 Netherlands 6.8 6.0 3.6 3.3 6.5 3.0 0.2 Ireland 1.0 1.0 1.2 0.2 0.1 Italy 3.3 3.2 3.2 2.0 1.9 1.8 0.2 Luxembourg 0.0 0.1 0.1 0.0 0.1 Portugal 0.9 0.7 0.7 1.8 2.6 2.6 Spain 1.6 1.7 1.6 3.7 3.9 4.4 Sweden 1) 7.0 6.7 6.7 1.3 1.3 1.1 Germany 11.4 10.9 11.8 13.7 12.8 13.1 EEA 2) 70.0 69.9 69.6 66.0 65.8 66.1 Other Europe 5.6 2.4 2.2 5.8 4.8 4.3 Russia 2.3 2.5 2.5 0.6 1.0 1.8 Other 3.3 3.3 2.3 1.2 2.5 1.8 9.4 North America 10.4 10.5 14.0 13.3 15.2 **United States** 8.4 9.4 9.4 12.3 12.1 13.9 Canada 1.0 0.9 1.0 1.7 1.2 1.2 Japan 4.4 4.0 4.9 11.3 9.8 6.6

9.5

100.0

8.4

100.0

7.9

100.0

Other countries

Total

Source: Statistics Iceland

6.9

100.0

4.7

100.0

4.1

100.0

¹⁾ Joined the European Union at the beginning of 1995

²⁾ The EU and the EFTA countries except Switzerland

| | Table 8 Balance of Payment - Millions of krónur - | ts | |
|--|--|------------------|-----------------------|
| | | 1006 | 1007 |
| Current Account | 1995 3,717 | 1996 -8,892 | 1997 -8,125 |
| Balance on Goods | 13,356 | 1,201 | 254 |
| Merchandise exports f.o.b. | 116,607 | 125,690 | 131,213 |
| Marine products | 83,873 | 92,582 | 93,648 |
| Aluminium and ferro-silicon | 15,514 | 15,917 | 18,906 |
| Miscellaneous | 17,220 | 17,191 | 18,659 |
| Merchandise imports f.o.b. | -103,251 | -124,489 | -130,959 |
| Special imports | -34,830 | -46,281 | -50,718 |
| General imports Balance on Services | -68,421 | -78,208 1,210 | -80,241 |
| Exports of services, total | 3,169 44,643 | 1,219 50,457 | 3,237 59,010 |
| Transportation | 17,340 | 22,479 | 25,732 |
| Travel | 12,004 | 11,722 | 12,316 |
| Other receipts | 15,299 | 16,256 | 20,962 |
| Imports of services, total | -41,474 | -49,238 | -55,773 |
| Transportation | -13,371 | -17,213 | -18,016 |
| Travel | -18,194 | -20,472 | -22,893 |
| Other expenditures | -9,909 42,500 | -11,553 | -14,864 |
| Balance on Income Receipts | -12,502 5,755 | -10,848 7,501 | -11,779 |
| Compensation of employees | 3,260 | 7,501 4,242 | 8,129 4,128 |
| Investment income | 2,495 | 3,259 | 4,001 |
| Expenditures | -18,257 | -18,349 | -19,908 |
| Compensation of employees | -365 | -306 | -391 |
| Investment income | -17,892 | -18,043 | -19,517 |
| Current transfer, net | -306 | -464 | 163 |
| Capital and Financial Account | 1,551 | 7,726 | 13,309 |
| Capital transfer, net | -286 | -32 | 14 |
| Financial Account Financial Account excl. Reserves | 1,837 2,083 | 7,758 17,920 | 13,295 10,111 |
| Direct investment, net | 2,063 -811 | -244 | 7,112 |
| Abroad | -1,653 | -4,337 | -1,834 |
| In Iceland | 842 | 4,093 | 8,946 |
| Portfolio investment, net | -3,737 | -1,828 | -12,818 |
| Assets | -3,179 | -2,139 | -14,360 |
| Liabilities | -558 | 311 | 1,542 |
| Other capital, net | 6,631 | 19,992 | 15,817 |
| Assets Menotory outborities | 473 | -3,549 | -7,559 66 |
| Monetary authorities General government | -1,073 0 | -83 0 | -66 0 |
| Deposit banks | 2,982 | -2,649 | -6,016 |
| Other sectors | -1,436 | -817 | -1,477 |
| Liabilities *) | 6,158 | 23,541 | 23,376 |
| Monetary authorities | 2,365 | -6,578 | -27 |
| General government | 14,784 | 7,072 | -3,301 |
| Deposit banks | -3,491 | 21,156 | 21,723 |
| Other sectors | -7,500 | 1,891 | 4,981 |
| Reserve assets Net errors and omissions | -246 -5.268 | -10,162 1 166 | 3,184 -5.184 |
| Memorandum items: | -5,268 | 1,166 | -5,184 |
| Long-term borrowing, net | -3,290 | 13,754 | 13,294 |
| Foreign borrowing | 28,535 | 40,110 | 37,242 |
| Amortization | -31,825 | -26,356 | -23,948 |
| Short-term borrowing, net | 9,448 | 9,787 | 10,082 |
| Exchange rate: ISK per USD | 64.67 | 66.52 | 70.78 |
| Preliminary figures | | Source: Con | ral Bank of Iceland |
| | | Source. Cerii | iai Dalik Ul IUEIAIIU |

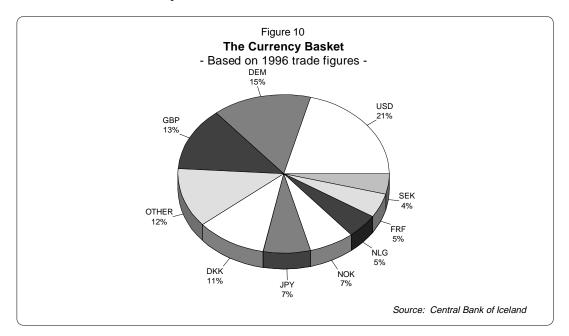
| Table 9 Current Account as Percent of GDP | | | | | | | |
|--|-------|-------|-------|-------|-------|-------|--|
| | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | |
| Trade account 1) | 0.0 | 3.1 | 4.5 | 3.7 | 0.2 | 0.0 | |
| Imports | -22.1 | -20.0 | -21.5 | -22.5 | -25.7 | -24.9 | |
| Exports | 22.1 | 23.1 | 26.0 | 26.4 | 25.9 | 24.9 | |
| Services account | -3.0 | -3.0 | -2.5 | -2.7 | -2.0 | -1.5 | |
| Net interest | -3.4 | -3.5 | -3.6 | -3.6 | -2.3 | -2.2 | |
| Other | -0.4 | 0.5 | 1.1 | 0.9 | 0.3 | 0.7 | |
| Current account | -3.0 | 0.1 | 2.1 | 0.9 | -1.8 | -1.5 | |
| 1) Merchandise trade | | | | | | | |

V. FOREIGN EXCHANGE

Foreign Exchange Rates

A stable exchange rate is the intermediate target of the Central Bank's monetary policy. The market forces have direct influence on the determination of the exchange rate in the interbank market for foreign exchange, but the Central Bank is equipped to intervene in that market through market operations in order to affect the daily exchange rate of the króna. Since July 1997, the Central Bank has, however, ceased its role as a market maker in the interbank foreign exchange market.

The currency basket is composed of 16 currencies, weighted in terms of the respective country's share in trade of goods and services. The basket is revised once a year based on the composition of the previous year's trade. The fluctuation band of the króna is plus/minus 6 percent. Since the trade weighted basket was introduced in September 1995, the króna has never moved more than 2 percent from the central rate.



Rules and regulations governing inward and outward capital transactions in Iceland have been gradually liberalized. The final step in the liberalization of external capital movements was taken January 1, 1995, when all restrictions on short-term capital movements were abolished. The regime on external capital movements in Iceland is now in full accord with the EEA agreement and the regime in EU countries.

| Table 10 Buying Exchange Rate of the Króna Against Selected Currencies and the Index of the Nominal Effective Exchange Rate - End of period - | | | | | | | |
|--|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|--------------------------|--|
| | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | |
| ISK per USD ISK per DEM ISK per JPY | 63.84 39.55 0.512 | 72.63 41.88 0.651 | 68.21 44.33 0.684 | 65.14 45.49 0.633 | 66.71 42.95 0.573 | 71.98 40.18 0.5526 | |
| Nominal effective exchange rate 1) | 296.5 | 320.8 | 326.0 | 325.6 | 322.3 | 315.2 | |
| 1) 1983 = 100 Source: Central Bank of Iceland | | | | | | | |

Foreign Exchange Regulations and Direct Investments

Foreign exchange conversions for current payments are unrestricted since a new Act on Foreign Exchange and the Regulation on Foreign Exchange became effective on January 1, 1993. Payments in connection with trade in goods and services are also fully liberalized, including travel expenses, interest payments, dividends and other forms of income from capital.

Direct investments and purchases of residences abroad by Icelanders are fully liberalized. However, there are still restrictions on direct investments by foreigners in three sectors, fishing and fish processing, the energy sector, and aviation:

- 1. Direct investments by non-residents in fishing and fish processing is prohibited. Indirect investment is limited to maximum of 33 percent.
- 2. Investment in energy production and energy distribution in Iceland are prohibited.
- 3. Investments by residents outside the EEA in aviation companies are restricted to 49 percent

Foreign borrowing by the Treasury and government institutions requires authorization by the Althing. These authorizations are listed in the annual credit budget approved by the Althing. In addition, there is a standing authorization to refinance outstanding public debt.

Foreign Exchange Reserves

The Central Bank follows a policy of maintaining foreign exchange reserves that as a minimum amount to the equivalent of three months' worth of merchandise imports. Iceland presently has a quota of Special Drawing Rights (SDR) 85.3 million in the International Monetary Fund. Since 1962, the Central Bank has been a party to an agreement between the Nordic central banks which consists of an exchange of credit lines, allowing each of the banks to draw on the others on a short-term basis in times of temporary foreign reserve shortage. A revised agreement entered into force in the beginning of 1993, according to which the Central Bank of Iceland can draw up to ECU 200 million. In addition, the Central Bank has access to two committed interbank lines and uncommitted interbank lines with a number of international banks.

| Table 11 Foreign Exchange Reserves of the Central Bank - Millions of krónur, end of year - | | | | | | |
|---|--------|----------------|--------------------|--|--|--|
| | 1995 | 1996 | 1997 | | | |
| Gross reserves of the Central Bank | 20,241 | 30,468 | 27,321 | | | |
| Gold | 168 | 183 | 188 | | | |
| SDR | 2 | 3 | 1 | | | |
| IMF reserve position | 1,015 | 1,005 | 1,018 | | | |
| Convertible currencies | 19,056 | 29,269 | 26,114 | | | |
| Conversion rate (mid): Krónur per USD | 65.14 | 66.71 | 71.98 | | | |
| | | Source: Centra | al Bank of Iceland | | | |

VI. FINANCIAL MARKETS

Financial Markets Developments

Over the last decade the Icelandic financial system has undergone important transition, generated by liberalization and legislative reforms. The current Central Bank Act was adopted in 1986 and at the same time the final phase in the deregulation of interest rates was completed. In the mid-eighties the Iceland Stock Exchange was established, securities companies emerged and mutual funds were established. Towards the end of the decade a process of rationalization in the banking sector took place through mergers. A new Foreign Exchange Act entered into force in November 1992, implementing a policy of a phased elimination of foreign exchange restrictions by the beginning of 1995. The BIS standard for rules on capital adequacy of commercial and saving banks became effective in the beginning of 1993.

In connection with the agreement on the European Economic Area (EEA) a new legislation was enacted in 1993, including acts on commercial and savings banks, other credit institutions, securities transactions, mutual funds and the Iceland Stock Exchange. The general impact of this legislation has been twofold. Firstly, stricter rules have been adopted to ensure the economic health of banks and other financial institutions, including rules on a minimum capital ratio and exposure to risk. Bank supervision, which is in the hands of the Central Bank, has been extended and strengthened at the same time. Secondly, the new legislation is an important anchor for the deregulation process that has been under way for some time, with the most important changes being the abolition of centralized control over interest rates in 1986 and the gradual liberalization of capital movements completed in the beginning of 1995.

Commercial Banks and Savings Banks

There are four commercial banks in Iceland, of which two are state-owned corporations (Landsbanki and Búnadarbanki), one is a private limited liability company (Íslandsbanki) and one is owned by the savings banks (Icebank). Three of the four commercial banks perform all the traditional banking operations, accept deposits, grant credit, deal in foreign exchange and maintain accounts with correspondent banks abroad. The two state-owned banks where turned into limited liability companies as of the beginning of 1998. Initially the state will be the sole owner, but the Minister of Commerce is authorized to sell new equity up to the point where 35 percent of equity will be in private hands. The fourth commercial bank (Icebank) functions on behalf of the 29 savings banks as their banking institution. The savings banks are generally private institutions with local operations and they perform most traditional banking operations. In addition to commercial and savings banks there are two other types of deposit receiving institutions, namely the savings departments of the cooperatives and the Post Giro.

Other Credit Institutions

Investment credit funds have in the past played an important role in the financial system as providers of long-term credit. Four investment credit funds, the Fisheries Investment Fund (Fiskveidasjódur), the Industrial Loan Fund (Idnlánasjódur), the Industrial Development

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Fund (Idnthróunarsjódur) and the Export Credit Fund (Útflutningslánasjódur), have been merged into a new incorporated investment bank FBA (Fjárfestingabanki atvinnulífsins) as of the beginning of 1998. A quarter of the capital of the merging credit investment funds will be used to spin off a venture capital fund. The legislation on FBA permits an immediate sale of up to 49 per cent of the government's shares in the investment bank, but further sales require Parliamentary approval. The Regional Development Institute (Byggdastofnun) and the State Housing Fund (Byggingarsjódur ríkisins), however, will remain unchanged.

In recent years, there has been a structural change in the financing of the investment credit funds. They have increased their public issuance of bonds on the domestic market and reduced the use of foreign funds and borrowing from other financial institutions.

There are three leasing companies in operation. Recently, the leasing companies have diversified their activities to some extent by granting loans in addition to making conventional leasing contracts.

| e | ımmarıı Via | Table 12 | acial Markata | | |
|-----------------------------------|---------------|-------------------|------------------|--------------------|---------------|
| | - | w of the Final | | ::: | |
| - Billions | or kronur, ma | rket prices or ba | liance sneet pos | sition - | |
| | 1993 | 1994 | 1995 | 1996 | 1997 |
| Securities issues | 224 | 268 | 318 | 416 | 517 |
| Short-term paper | 21 | 16 | 20 | 23 | 25 |
| Long-term paper | 156 | 193 | 216 | 241 | 278 |
| Mutual fund shares | 12 | 16 | 14 | 21 | 33 |
| Stocks | 35 | 45 | 68 | 131 | 181 |
| Credits of financial institutions | 742 | 801 | 864 | 943 | 1,046 |
| Banking system | 229 | 235 | 240 | 258 | 300 |
| Investment credit funds | 224 | 243 | 263 | 282 | 304 |
| Pension funds | 189 | 211 | 236 | 276 | 310 |
| Leasing companies | 10 | 10 | 8 | 11 | 16 |
| Insurance companies | 20 | 23 | 27 | 30 | 31 |
| Government lending funds | 70 | 79 | 90 | 86 | 85 |
| Foreign borrowing | 291 | 283 | 283 | 300 | 321 |
| | | | S | ource: Central Bar | nk of Iceland |

The Securities Market

The securities market has expanded gradually in Iceland. Since 1964 the Government has issued indexed savings bonds, and in the seventies a secondary market for these bonds began to develop. In recent years, there has been an increase in the variety and volume of financial instruments that the government, municipalities and financial institutions have offered on the market. The bond market has continued to develop, and money and equity markets have been growing rapidly. Treasury bonds, notes and bills are auctioned regularly. In 1985, marketable bonds and money market instruments were equivalent to 6 percent of GDP, but at the end of 1997 they amounted to 56 percent of GDP.

The extensive practice of indexation of financial obligations in Iceland has been one of the main characteristics of the domestic financial market. Indexation was brought into the financial market during period when Iceland suffered a very high rate of inflation. The twotier system of indexed and non-indexed obligations has tended to cause nominal interest

| Table 13 Securities in the Domestic Market - Billions of krónur at end of year - | | | | | | |
|---|------|------|------|--------------------|---------------|--|
| | 1993 | 1994 | 1995 | 1996 | 1997 | |
| Government Savings bonds | 64.0 | 72.5 | 78.0 | 77.4 | 86.9 | |
| Treasury bills | 17.5 | 14.6 | 15.5 | 16.8 | 12.3 | |
| Treasury notes | 2.1 | 5.6 | 6.6 | 10.4 | 13.3 | |
| Bank bonds and bills | 22.7 | 22.3 | 24.2 | 32.2 | 39.3 | |
| Housing bonds | 49.1 | 64.7 | 77.6 | 92.0 | 107.8 | |
| State housing fund bonds | 5.6 | 7.7 | 7.6 | 13.0 | 19.3 | |
| Bonds of other inv. credit funds | 6.6 | 9.2 | 14.3 | 18.4 | 19.5 | |
| Mutual funds unit (open end) | 12.1 | 16.2 | 14.5 | 20.5 | 33.4 | |
| Bonds of leasing companies | 5.4 | 6.1 | 4.9 | 6.9 | 8.5 | |
| Shares (market capitalization) | 35.1 | 45.9 | 65.3 | 130.1 | 189.4 | |
| | | | | Source: Central Ba | nk of Iceland | |

rates to change in accordance with inflationary trends rather than as a reflection of changes in credit supply and demand. As price stability has taken firm hold, indexation is receding from the short end of the financial market, and the current policy is to have eliminated indexation from new instruments with a maturity under seven years by the year 2000.

The Iceland Stock Exchange was established in 1985 and operates now on basis of legislation adopted in 1998. Currently there are nineteen members to the Exchange, including the Central Bank, all the commercial banks and securities houses and some savings banks. Among securities listed on the exchange are the stocks of 52 companies, government bonds, notes and bills and various private bond issues, primarily by credit institutions. Listing on the Exchange is subject to listing requirements set by the Exchange, including disclosure requirements. Turnover on the exchange has risen rapidly in recent years. At the end of 1997, the market capitalization of listed securities was 350 billion krónur, of which 240 billion krónur were bonds, 93 billion krónur equities, and 17 billion krónur money market instruments.

In 1992, the largest brokers started operating an over-the-counter (OTC) market for non-listed shares, and the Stock Exchange allowed its members to utilize the Exchange's trading system for the trading in this market.

Institutional Investors

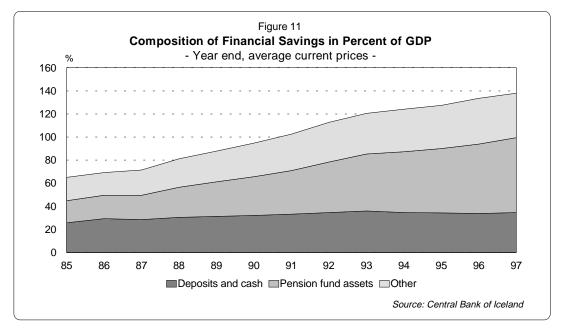
There are currently 66 pension funds in Iceland. Their number has decreased in recent years due to mergers. The pension funds receive payments from employers and employees and are the most important source of long-term finance in the country. The pension funds invest mainly in bonds issued by the Treasury and the investment credit funds, but also in bonds issued by other financial institutions, municipalities and companies, and to some extent in shares. They also extend credit to members. In recent years the pension funds have started to invest in foreign securities.

In 1985 mutual funds were first established in Iceland. There are now fifteen closed-end mutual funds in operation in Iceland. They are limited liability companies, and nine of them are quoted on the Iceland Stock Exchange. There are eight open-end mutual funds in Iceland, which are operated in 31 divisions. One securities firm, Kaupthing, also operates mutual funds quoted on the Luxembourg Stock Exchange.

There are now 17 insurance companies operating in Iceland. Three of them are life-

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insurance companies, representing only 5 percent of total assets of the companies. One reason for the small share of life insurance is probably the employees' compulsory membership in pension funds. About half of the insurance companies' portfolio consists of marketable securities, which make them fairly big players in the Icelandic securities market.



The Central Bank

The Central Bank of Iceland (Sedlabanki Íslands) was established in 1961 and performs all traditional central banking functions. Through market operations, the Central Bank conducts monetary policy consistent with the goal of maintaining low inflation. The Bank Inspectorate of the Central Bank supervises and monitors the operations of financial institutions. The Central Bank holds and manages the nation's foreign exchange reserves. Moreover, the Central Bank acts as the borrowing agent for the Republic of Iceland in the international capital markets.

The Central Bank has decisive influence, subject to Government approval, in the formulation of the exchange rate policy. The exchange rate of the króna is determined in an interbank market within a range of fluctuations set by the Government, presently 6 percent from a central rate. The Central Bank will buy and sell currency in order to keep the exchange rate within this range.

The Treasury and several government institutions have bank accounts with the Central Bank, which acts as banker, economic adviser and fiscal agent for the Government. Until few years ago the Treasury had unlimited access to a short-term overdraft facility with the Central Bank. In 1992, an agreement on Central Bank credit accommodation was reached between the Central Bank and the Minister of Finance which terminated this facility, requiring the Treasury to meet all its borrowing needs in the financial market.

The Central Bank conducts active business with commercial and savings banks, being a lender of last resort, a clearing agent for checks as well as a provider of liquidity. The Central Bank imposes a reserve requirement on all commercial and savings banks, at the present amounting to 2.5 or 4.0 percent of total disposable funds, depending on maturity. A liquidity ratio requirement of 12 percent, as measured by the ratio of liquid assets against total

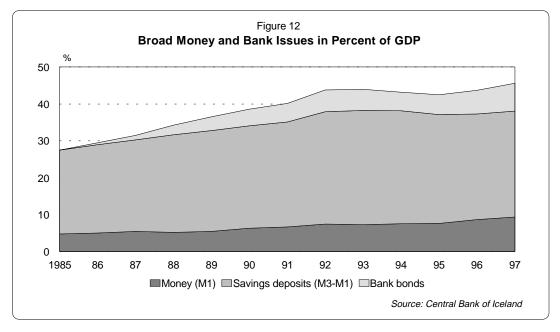
liabilities, was removed in 1998. During the last decade the direct access that banks have to the Central Bank accommodation has been greatly reduced.

In March 1997, the Central Bank renewed an agreement from February 1996 with three securities houses according to which they assume the responsibility of market makers in the secondary market for government securities. The Central Bank ceased its operations as a market maker for Treasury bonds and Treasury notes last year but still acts as a market maker for Treasury bills.

Supervision and Regulations

The Central Bank has a supervisory role in monitoring the activities of commercial and savings banks, leasing companies, securities firms and mutual funds (open-end), and all other credit institutions. Furthermore, the Central Bank supervises the annual statements and the audit of pension funds. Thus the field of surveillance covers the whole range of financial institutions except insurance companies, closed-end mutual funds and the state owned Building Fund. These functions are vested in the Bank Inspectorate, a department within the Central Bank. The main task of the Bank Inspectorate is to ensure that the activities of the above institutions and firms are conducted in accordance with the relevant laws and regulations, and they remain sound in other respects. These institutions and firms are obligated to provide all the information considered necessary by the Inspectorate. The operations of insurance companies, however, are subject to supervision by the Insurance Supervisory Authority. As of the beginning of 1998 the Bank Inspectorate and the Insurance Supervisory Authority will be merged into a seperate entity, answering directly to the Minister of Commerce.

In connection with Iceland's participation in the European Economic Area the Icelandic legislation and regulations regarding banks and other financial institutions have been adapted to the various regulations and directives of the European Union. The current rules on capital adequacy are based on the Basel guidelines, with a minimum capital ratio of 8 percent. According to rules which the Central Bank has imposed, commercial and savings banks are obliged to keep the difference between foreign exchange assets and liabilities within a certain level (30 percent of capital and reserves). The same is true for indexed assets and liabilities.



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| | | Table 14 | | | |
|----------------------------------|-----------|-------------------|-------------|-------------------|-----------------|
| | | Money Suppl | ly | | |
| | - Millior | ns of krónur, end | d of year - | | |
| | 1993 | 1994 | 1995 | 1996 | 1997 |
| Notes and coins | 3,907 | 4,641 | 5,169 | 5,475 | 5,750 |
| Demand deposits | 27,657 | 30,314 | 33,147 | 36,085 | 43,773 |
| Money supply, M1 | 31,564 | 34,955 | 38,316 | 41,560 | 49,523 |
| General savings deposits | 98,341 | 78,770 | 72,793 | 71,856 | 68,919 |
| Money supply, M2 | 129,905 | 113,725 | 114,285 | 113,416 | 118,442 |
| Time deposits | 34,222 | 54,193 | 57,371 | 69,991 | 82,223 |
| Money supply, M3 | 164,127 | 167,918 | 171,656 | 183,407 | 200,665 |
| Percentage changes over the year | ır: | | | | |
| Money supply, M1 | 5.4 | 10.7 | 11.3 | 8.4 | 19.2 |
| Money supply, M3 | 6.6 | 2.3 | 3.7 | 6.8 | 9.4 |
| | | | 8 | Source: Central B | ank of Iceland. |

There are deposit insurance schemes in force, one for the commercial banks and the other for the savings banks. In recent years the commercial and savings banks have contributed 0.15 percent of their deposits annually to these funds. The present law stipulates that the insurance fund of the commercial banks is a government entity while savings banks own their insurance funds.

Monetary Policy

The Central Bank is primarily responsible for the monetary policy. A stable exchange rate is the intermediate target of monetary policy. The instruments used by the Central Bank are its own interest rates (discount rate, repo rates and intervention rates on the money market) and the access that the banks are granted to Central Bank financing. The Central Bank has independence in setting its own interest rates but the use of some of its instruments is subject to Government consent, the most important being the reserve requirement. Thus, the Central Bank mainly pursues its monetary policy by indirect means through market operations, primarily in the money market and the inter-bank market in foreign exchange.

The Treasury regularly sells Treasury bills, Treasury notes and Government savings bonds by competitive bids at auctions. The Treasury started auctioning T-bills in 1992, but prior to that the Treasury only sold bills on tap at a price decided by the Ministry of Finance. In addition, it had unlimited access to a short-term overdraft facility with the Central Bank. Consequently, the Central Bank had a rather limited ability to influence short-term interest rates of commercial banks and savings banks. Following the 1992 agreement on Central Bank credit accommodation between the Government and the Central Bank, the Treasury now meets all its borrowing needs in the financial market. As a result of this agreement, a significant money market has developed in only few years, the largest financial market in Iceland in terms of turnover.

The Central Bank has been gradually developing its monetary instruments. The instruments which are mainly used to implement monetary policy are the Central Bank interest rates, money market operations, intervention in the foreign exchange market, Central Bank credit facilities for financial institutions, reserve requirements and minimum liquidity ratio. Financial institutions are free to decide all their interest rates, with the exception that the Central Bank decides penalty interest rates on overdue payments.

VII. PUBLIC FINANCE

Central Government

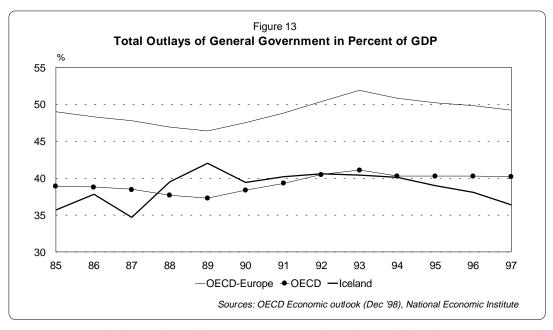
The Icelandic Constitution requires the authorization of the Althing for all state expenditures, taxation and borrowing. The budget proposal is presented to the Althing at the beginning of each regular session in early October. The fiscal year coincides with the calendar year. The central government's accounts are subject to audits and control by the General Auditor's Office (Ríkisendurskodun), which is an independent entity under the Althing.

In the 1998 budget, the total projected revenues amount to 137.6 billion krónur, while the total expenditures are estimated to amount to 134.5 billion krónur, resulting in a Treasury surplus of approximately 3.1 billion krónur. In spring 1997, a new act was passed on the presentation of the Budget. The act comes into effect with the 1998 Budget Proposal, where it is presented on accruals basis for the first time. The main aim of presenting the Budget on accruals basis is to show in a concise manner the total activity of the central government and aid in assessing their long term effects. This includes commitments for central government employees' pensions and accumulated interest payments on government securities.

The Treasury aims for a revenue surplus in the 1998 Fiscal Budget. According to the

| Table 15 Treasury Revenues and Expenditures - In millions of krónur- | | | | | | |
|---|---------|----------------|-----------------------------|--|--|--|
| | Cash | Accruals basis | | | | |
| | 1997 | 1998 | 1998 | | | |
| Revenues | 130,927 | 137,600 | 163,484 | | | |
| 1. Tax revenues | 121,830 | 128,215 | 148,106 | | | |
| Taxes on income and profit | 22,674 | 23,675 | 37,937 | | | |
| Social security taxes | 14,710 | 15,232 | 14,990 | | | |
| Wealth taxes | 3,966 | 4,200 | 7,959 | | | |
| Taxes on goods and services | 77,390 | 81,844 | 86,810 | | | |
| Other taxes | 3,090 | 3,264 | 305 | | | |
| Operating revenue | 8,397 | 7,485 | 12,785 | | | |
| 3. Sale of assets | 700 | 1,900 | 1,921 | | | |
| 4. Capital transfers | 0 | 0 | 672 | | | |
| Expenditures | 132,700 | 134,538 | 162,963 | | | |
| Operating expenditure | 47,900 | 52,038 | 62,140 | | | |
| 2. Transfer payments | 52,900 | 56,018 | 68,570 | | | |
| 3. Cost of capital, interest payments | 17,550 | 12,300 | 16,200 | | | |
| 4. Maintenance | 3,800 | 3,753 | 3,730 | | | |
| 5. Capital expenditures | 10,550 | 10,429 | 12,323 | | | |
| | | | Source: Ministry of Finance | | | |

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Budget Proposal, the surplus will amount to approximately 0.5 billion krónur on accruals basis, or 3.2 billion krónur on cash basis. Total revenues are projected to increase due to continued economic upswing and amount to 163. 5 billion krónur on accrual basis. At the same time total expenditure is expected to fall considerably, or by 1.6 percent of GDP, and amount to 163.0 billion krónur on accruals basis. For the first time in years, the net borrowing requirement for the Treasury will be negative in 1998, by 5 billion krónur, or 0.9 percent of GDP. This represents a shift of 8 billion krónur from 1997, and is largely due to plans to sell government owned corporations. Thus, Treasury debt continues to fall, from 49 percent of GDP at year-end 1996, down to 42½ percent in 1998. This development is also reflected in public debt, which falls from 57 percent of GDP in 1996 to 51 percent in 1998.

In 1997, the central government derived on accruals basis approximately 50 percent of its total tax revenue from indirect taxes, mainly the 24.5 percent value added tax, tariffs and excise taxes. Excise taxes were levied on a range of goods at two rates until December 31, 1993 and are levied at six rates since January 1, 1994, due to the implementation of the EEA agreement. The custom duty is in the range of 0-30 percent, but most imports from EFTA and EC countries are exempted from the duty. With the implementation of the EEA agreement as of January 1, 1994, all custom duties on industrial goods, imported from countries that have implemented the EEA agreement, have been abolished. Ownership of motor vehicles and accessories is subject to taxation. There is a stamp duty on larger financial transactions as well as on most bank transactions. Revenue is also derived from a government alcohol and tobacco monopoly.

Direct taxes to the central government consist of personal and corporate income taxes and a net wealth tax. The personal income tax is collected through a pay-as-you-earn (PAYE) scheme The level of personal income tax stands at 39.88% and has been reduced gradually from 41.98% in 1997. Corporate income tax was reduced from 45 percent to 39 percent in 1993 and was further reduced to 33 percent in 1994. Other business taxation has been adjusted to the framework applied in the European Union, and the municipal turnover tax on corporations was abolished in 1993.

| | | Table 1 Treasury Fi reasury Fireasury Fireasu | nances | | |
|---------------------------|---------|---|----------------|---------|-----------------------|
| | | | Accruals basis | | |
| | 1995 | 1996 | 1997 | 1998 | 1998 |
| Revenue | 114,413 | 127,735 | 130,927 | 137,600 | 163,484 |
| Expenditure | 123,344 | 139,729 | 132,200 | 134,438 | 162,963 |
| Revenue balance | -8,931 | -11,994 | -1,273 | 3,162 | 521 |
| - in percent of GDP | -2.0 | -2.5 | -0.2 | 0.6 | 0.1 |
| Revenue balance | | | | | |
| excl. special redemption | - | -1,982 | 2,727 | - | - |
| Net lending | -9,659 | -713 | -1,825 | 1,827 | 3,450 |
| Net borrowing requirement | 18,590 | 12,707 | 3,098 | -4,989 | -4,989 |
| - in percent of GDP | 4.1 | 2.6 | 0.6 | -0.9 | -0.9 |
| | | | | Source | : Ministry of Finance |

The functional distribution of central government expenditure is typical as compared to other industrial countries. The largest category of central government expenditure, amounting in 1997 to approximately 44 percent of total expenditures, covers welfare, including social security, pensions, health, and public housing.

The second largest category includes education, culture and the church, amounting to approximately 15 percent of the total expenditure in 1997. Expenditure on communications, including public roads investment, amounts to approximately 7 percent of total spending in 1997.

In the area of public investment, the policy is laid out in the fiscal and credit budgets, which are presented to and approved by the Althing. The credit budget authorizes domestic and foreign borrowing by the central government and public enterprises. The domestic borrowing of the government has been mostly in the form of indexed savings bonds, which have been issued every year since 1964. Treasury bills and Treasury notes with a maturity of one to two years have in recent years become important instruments in domestic borrowing.

Local Government

Iceland is divided into 165 municipalities, of which 31 are classified as towns. The number of municipalities has decreased in recent years due to mergers. The finances of central and local government are interrelated in many ways. To a certain extent, the same tax base is used for direct taxation by both authorities. Furthermore, many public services and investment projects are jointly financed. The major source of local government revenue is a personal income tax at a rate of up to 11.99 percent, accounting for about 50 percent of total revenue. An additional important source of revenue is a real estate tax. The coverage of the various social services is by far the largest expenditure category of local government.

Social Services

The health-care system is a crucial part of Iceland's extensive system of social protection, which has developed over a period of more than 100 years. The first old-age-pension

VII. Public finance 43

legislation was passed in 1890, in part to replace poor relief that had been available from local communities for centuries. The first comprehensive social-insurance legislation was enacted in 1936. Following enhancement in recent decades, health and social security represented approximately 44 percent of total government spending in 1997.

All residents of Iceland are covered by public health insurance as provided for in the 1993 Act on Social Security. Approximately 87 percent of total medical billings are paid by the public purse, a share that had been gradually rising until approximately 1980, but which has been declining since 1984. While hospital treatment is free, patients face co-payments for most ambulatory care as well as for pharmaceuticals. The delivery of care is rather decentralized in local communities participating through a system of municipal health boards, but the role of central government in the planning and co-ordination function is strong. In 1990, primary health care was further centralised, with the central government taking over complete financial responsibility in this domain, but a return of some functions, for example nursing-home care, to the municipalities is currently being contemplated. Ambulatory care is provided in outpatient clinics in major hospitals and by privately practising specialists. Primary health care is mainly provided by a network of some 70 public health centres, supplemented by private general practitioners in the capital area.

VIII. FOREIGN DEBT

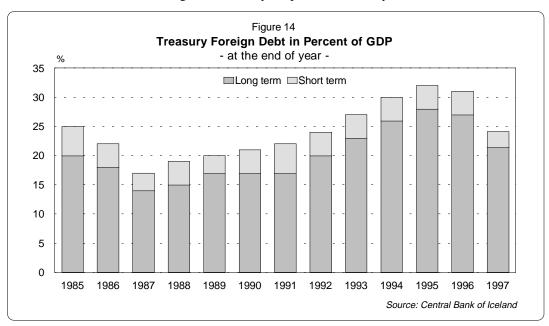
On December 31, 1997, Iceland's total Treasury debt amounted to an estimated 239 billion krónur. Of the total debt, 112 billion krónur was internal debt and 127 billion krónur was external debt. On December 31 1997, Iceland had guaranteed an aggregate amount of 255 billion krónur of external debt.

Treasury Foreign Debt

The Republic of Iceland is the largest and most active Icelandic borrower in international markets. The National Power Company (Landsvirkjun), the commercial banks and some of the investment credit funds are also active in this area.

The Republic of Iceland has generally followed a policy of borrowing at long maturities. The maturity profile of Iceland's public external debt extends to the year 2016. At the end of 1997, the foreign debt of the Treasury amounted to 127 billion krónur, of which long-term debt was 113 billion krónur, and the amount of outstanding Euro-Commercial Paper was 14 billion krónur. Approximately 32.7% of foreign debt was in US dollars, 10.1% in Japanese yen and 57.2% in various European currencies. At the end of 1997, 63% of the foreign debt carried fixed interest rates and 71% excluding short-term funds. Average lifetime of foreign long-term debt was 4.5 years with a duration of 3.3 years. Average lifetime of foreign debt including short-term funding equals 4 years with a duration of 3 years.

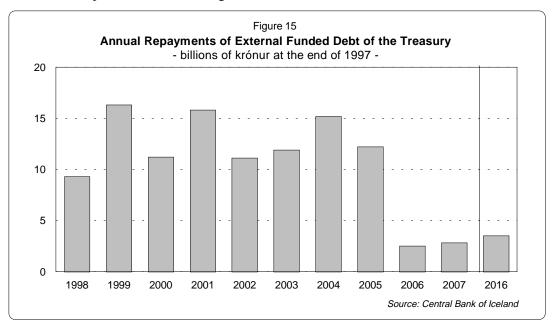


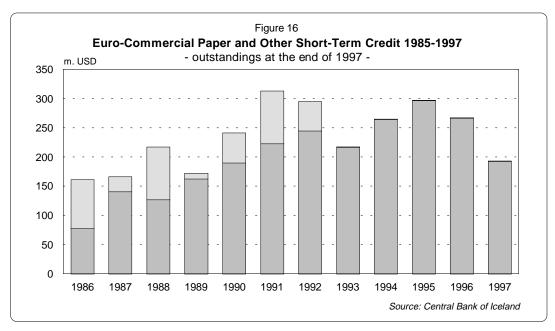


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| | Currency Composi | ole 17 tion of Treasury I at the end of period | | |
|---------------------|------------------|--|-----------------------|-------|
| | 1994 | 1995 | 1996 | 1997 |
| U.S. dollar | 40.4 | 38.4 | 33.6 | 32.7 |
| Japanese yen | 14.7 | 13.6 | 10.7 | 10.1 |
| European currencies | 44.9 | 48.0 | 55.7 | 57.2 |
| Deutsche mark | 19.4 | 17.7 | 29.8 | 29.9 |
| Pound sterling | 12.2 | 10.2 | 11.2 | 12.3 |
| Swiss franc | 8.9 | 11.1 | 9.4 | 9.7 |
| French franc | 0.6 | 0.6 | 0.5 | 0.5 |
| Dutch guilder | 0.1 | - | - | - |
| ECU | 3.7 | 8.4 | 4.8 | 4.8 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 |
| I otal | 100.0 | 100.0 | 100.0 Source: Central | |

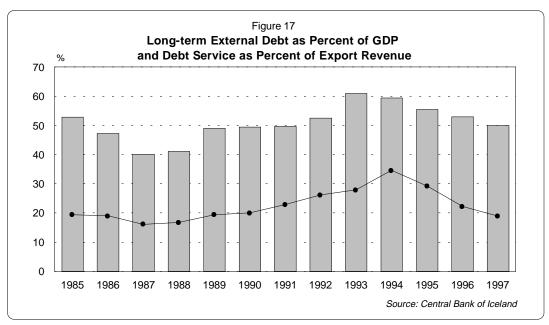
although the share of the dollar in the total external debt of the economy has diminished in recent years. This decline in the dollar component is a result of diminishing dollar denominated foreign trade in the Icelandic economy. The change in trade patterns affects the currency structure of the Treasury external debt, since the currency mix of the Republic of Iceland debt portfolio is determined with a broad reference to trade patterns. Management of the Treasury's foreign debt involves establishing a favourable composition of the debt, inter alia with respect to interest rates, maturity and currency composition. In recent years, prepayment options have been used to refinance debt at more favourable terms. In addition, interest rate and currency swaps, along with other financial products, have been used to achieve the objectives of debt management.





In 1985, Iceland set up a Euro-Commercial Paper Programme, the first sovereign ECP Programme to be established. Over the past decade the ECP Programme has provided the Republic of Iceland with a flexible source of funds at attractive terms. The size of the programme has been increased gradually from US\$ 50 million in 1985 to US\$ 500 million in 1995. The programme has been assigned the highest possible short-term ratings of A-1+ by Standard & Poor's and P-1 by Moody's.

In 1990, the Althing enacted legislation to provide for the establishment of a National Debt Management Agency (NDMA). The NDMA commenced operations in June 1990.



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| | | | Ta | able 18 | | | | |
|--|---------------|---------|--------------|------------|--------------------|------|-------------------------|---------------------|
| | | Projec | cted Exte | rnal Debt | Service | 1) | | |
| | | | - In billion | s of krónu | ır - ²⁾ | | | |
| Public authorities | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | Principal thereafter | Total |
| Principal | 14.3 | 28.4 | 15.7 | 31.8 | 17.1 | 17.2 | 45.7 | 181.4 |
| Interest ³⁾ | 10.0 | 9.2 | 7.7 | 6.0 | 5.1 | 3.8 | | |
| Total | 24.2 | 37.6 | 23.4 | 37.8 | 22.2 | 21.0 | | |
| Financial institutions | | | | | | | | |
| Principal | 8.7 | 6.9 | 13.1 | 9.7 | 2.0 | 5.7 | 8.4 | 59.3 |
| Interest 3) | 2.3 | 1.9 | 1.5 | 1.1 | 0.7 | 0.6 | | |
| Total | 11.0 | 8.8 | 14.6 | 10.7 | 2.7 | 6.2 | | |
| Private sector | | | | | | | | |
| Principal | 1.8 | 1.7 | 2.1 | 2.0 | 1.8 | 1.5 | 4.7 | 17.1 |
| Interest 3) | 0.8 | 0.7 | 0.7 | 0.5 | 0.4 | 0.3 | | |
| Total | 2.6 | 2.4 | 2.7 | 2.5 | 2.3 | 1.8 | | |
| Total payments | | | | | | | | |
| Principal | 24.8 | 37.0 | 30.8 | 43.5 | 20.9 | 24.4 | 58.8 | 252.4 |
| Interest 3) | 13.1 | 11.8 | 9.9 | 7.6 | 6.2 | 4.7 | | |
| Total | 37.8 | 48.8 | 40.7 | 51.1 | 27.1 | 29.1 | | |
| 1) Based on debt outsta 2) Exchange rates at the 3) U.S. Dollar LIBOR is | e end of 1996 | i | | 1 | | | | |
| 5, 5.5. Dollar Elbort 15 | accumou at t | poroont | por arman | • | | 5 | Source: Cen | tral Bank of Icelan |

Under this legislation, borrowing and debt management functions of the treasury, both domestic and foreign, and government guarantees have been assigned to the NDMA. However, under a special agreement the Central Bank is responsible for the execution of foreign borrowing for the Treasury.

Debt Service

Reported figures in the coverage of Icelandic foreign debt statistics include private as well as public debt, amounting to the total external debt of the economy.

At the end of 1997, the net external debt of the Icelandic Government, financial institutions and the private sector amounted to the equivalent of \$3,340 million, or 45.6 percent of GDP. The ratio peaked at 58 percent at the end of 1993 but has been falling since. The fluctuations in the debt ratio do not only reflect changes in the volume of debt but also the volatility of exchange rates.

Debt service amounted to 19.0 percent of total export revenue in 1986. The debt service ratio fell to 16.1 percent in 1987, but rose again to 20.0 percent in 1990 and to 34.6 percent in 1994. The debt service ratio declined again in 1996 and 1997, down to the current level of 23 percent of GDP.

Debt Service Record

The Republic of Iceland has always paid when due the full amount required in respect of principal, interest and sinking fund instalments of all internal and external obligations.

| | Table 19 Republic of Iceland Credit Ratings | | | | | | | |
|--|---|-------------|---|----------|--|--|--|--|
| | Foreign Currency long-term short-term | | Domestic Currency long-term short-term | | | | | |
| Moody's Investors Service Standard & Poor's | Aa3 A+ | P-1 A-1+ | Aaa AA+ | P-1 - | | | | |

Credit Ratings

In 1996 both Moody's and Standard & Poor's upgraded Iceland's credit ratings to reflect the country's increased creditworthiness. Another upgrade came in July 1997 when Moody's upgraded the Republic's foreign currency rating to Aa3 and assigned a Aaa rating to the Republic's long-term krónur bonds. The current Republic of Iceland credit ratings are shown in table 19.

When announcing the decision to upgrade Iceland's ratings Moody's cited various factors. Thus, in its press release announcing the rating upgrade Moody's made a reference to increased diversification in the Icelandic economy as a consequence of an influx new foreign investment projects that take account of the country's clear comparative advantages: abundant renewable geothermal and hydro energy and environmentally friendly tourism. Further, the improved ratings reflect the wide-spread restructuring and stabilization of the Icelandic economy in the past years coupled with strong economic growth, low inflation, declining debt service and falling debt ratios.

In March 1996, Standard & Poor's announced that it had upgraded the credit rating for the Republic of Iceland's long-term foreign currency denominated debt from A to A+, and short-term debt from A-1 to A-1+. Furthermore, Standard & Poor's assigned a rating of AA+ to Iceland's long-term local currency debt for the first time.